# Your Non-Profit: Build It! Grow It! Fund It! SUSTAIN IT!

# 2<sup>nd</sup> Annual Nonprofit Forum Hosted by Congresswoman Donna F. Edwards (MD-4) Monday, May 16, 2011 8:30 a.m. – 4:30 p.m.

# Silver Spring Civic Center Veteran's Plaza, Silver Spring, MD

This forum will bring together nonprofit, government, and foundation leaders with diverse perspectives, experiences, and backgrounds, to develop winning strategies to strengthen lives and communities. This one-day nonprofit conference will focus on issues important to our community. Over 20 distinct training sessions, with recognized subject matter experts, will be offered in four separate tracks – Build It!, Grow It!, Fund It!, and Sustain It!

#### 8:45 Welcome

#### **Great Hall**

Congresswoman Donna F. Edwards (MD-4)

## 9:00 a.m.- 10:00 a.m. Opening Plenary

#### **Great Hall**

The Forum kicks off with a discussion with Federal Government agency representatives who will discuss strategies to obtain annual and year-end Federal funds.

#### 10:00 a.m. - 11:15 a.m. Breakouts

Build It!	Build It!	Fund It!	Build It!
Ellsworth	Spring	Great Hall	Fenton
Your Mission, Your	Legal and Financial	Writing a Successful	Building and
Vision	Requirements for your	Grant Proposal	Expanding your Staff,
	Nonprofit		Board, and Volunteers
Participants will learn (1) the meaning of, and difference between, a mission and a vision, and (2) how to create and refine each to meet the goals of the organization.	Legal and financial experts will share with participants the management principles and practices necessary to satisfy legal and financial requirements for good governance and oversight responsibilities.	Panelists will share with participants how concisely to package grant proposals to fund government, foundation, and corporate grants.	Nonprofit professionals will discuss how to build, expand, and sustain staff, board, and volunteer corps.

11:15 p.m. – 12:30 p.m. Breakouts							
Grow It!	Fund It!	Fund It!	Fund It!				
Ellsworth	Great Hall	Fenton	Spring				
Succession Planning	Identifying and Accessing	Capacity Building	Marketing Strategies:				
	Resources – Fundraising		Reaching your				
	Strategies in an		Audience, Telling your				
	Economically		Story				
	Challenging Time						
Panelists will discuss	Learn from panelists and	Participants will learn	Panelists will draw on				
how executive	peers what organizations	how to build strong	their experience				
directors and boards	have done in areas such	organizations to ensure	marketing nonprofits				
can develop leadership	as contingency planning,	effectiveness and meet	to demonstrate how				
and succession criteria	budgeting, and structural	challenges that come	organizations can use				
to generate and identify	organization and	with growth and change	media and other				
a talent pipeline to fill	reorganization.		techniques to tell the				
key positions.			right story to their				
			audience(s).				

12:30 p.m. - 1:30 p.m.

Luncheon Plenary: Building Relationships with Foundations

## Great Hall

Foundations will discuss what nonprofits need to know to develop and build successful, positive, effective, and mutually beneficial relationships with funders to ensure meaningful impacts and what funders value most in relationships.

1:30 - 3:00

Grow It!/Fund It! Strategies for Building Meaningful Coalitions and Strategic Partnerships to Overcome Challenges and Achieve Success

#### Great Hall

#### Roundtable Discussions:

Nonprofit representatives with similar missions will meet in small groups with government and/or foundation representatives to determine how they might collaborate to apply for grants, and join together to assist the populations they serve.

Great Hall	Ellsworth	Great Hall	Fenton	Great Hall
Workforce	Health	<b>Returning Citizens</b>	Women &	Youth
Development			Girls	
Great Hall	Great Hall	Spring	Great Hall	Great Hall
Disabled	Education and	Faith	Seniors	Veterans
	Literacy			
Great Hall	Great Hall	Great Hall	Great Hall	Great Hall
Environment	Housing	Community	Worker's	Advocacy
		Development	Rights	

3:15 p.m.-4:00 p.m.

### Closing Plenary – SUSTAIN IT!

Corporations are shifting their approach to philanthropy, increasingly making grants designed to create impact for both the communities they serve and their business. Learn how nonprofits and corporate grantmakers have optimized their partnerships to meet their mission and bottom line.

#### **Great Hall**

Survival Strategies – Funding Priorities for 2011 and Beyond